

# Overview of the U.S. Dual Use Export and Re-export Controls



**Alex Lopes**  
**Director**  
**Office of Nonproliferation and Treaty Compliance**



**U.S. DEPARTMENT OF COMMERCE**  
**BUREAU OF INDUSTRY AND SECURITY**

# How Do We Control Exports?

- Export Administration Act (EAA) of 1979, as amended.
- BIS is responsible for implementing and enforcing these laws which regulate export and reexport of most commercial items as well as some military items.
- The EAA is implemented by the Export Administration Regulations (EAR).
- BIS regulates exports, reexports and certain transfers of items “subject to the EAR.”

Code of Federal Regulations 15 CFR 730-774

Available on-line: [www.bis.doc.gov](http://www.bis.doc.gov)



# Why Do We Control Exports?

- National Security
- Foreign Policy
- Anti-Terrorism
- Crime Control
- Regional Stability
- Nonproliferation
- Nuclear Weapons
- Chemical/Biological Weapons
- Missiles/Rocket Systems and Unmanned Air Vehicles



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# What is an export?

- An export is an actual shipment or transmission of items out of the United States.



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# What is a reexport?

- A reexport is an actual shipment or transmission of items subject to the EAR from one foreign country to another.



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# What is an Item?

Commodity



Software



Technology



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# “Subject to the EAR”

## *Some items outside the United States*

- Items located **outside** the United States:
  - U.S.-origin items wherever located
  - Certain foreign-made items, if:
    - The value of the U.S. content exceeds *de minimis*
      - 25 % *de minimis* for most destinations
      - 10% *de minimis* for Cuba, DPRK, Iran, Sudan, Syria
      - 0% *de minimis* for 600-series (defense) items to China, Cuba, DPRK, Iran, Sudan, and Syria
  - The foreign-made item is the direct product of certain U.S. technology or software



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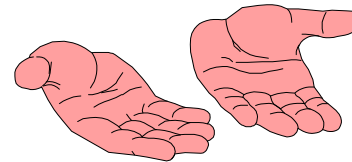
# Facts in Hand

## Must know for every export transaction

- What is my item?
- Where is it going?



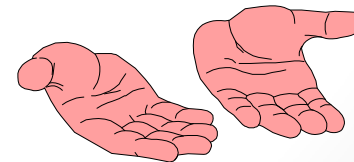
ECCN and Destination  
(General Prohibitions 1-3)



- Who will receive it?
- What will be the end use?



Other License  
Requirements  
(General Prohibitions 4-10)



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# The Structure of the ECCN

1

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1

- Category

C

- Product Group

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- Type of Control



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# Categories of the Commerce Control List

0	Nuclear Materials, Facilities & Equipment (Miscellaneous Items)
1	Materials, Chemicals, Microorganisms, and Toxins
2	Materials Processing
3	Electronics
4	Computers
5	Part 1 – Telecommunication
5	Part 2 – Information Security
6	Sensors & Lasers
7	Navigation & Avionics
8	Marine
9	Aerospace & Propulsion



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# Product Groups of the Commerce Control List

A	Systems, Equipment & Components
B	Test, Inspection & Production Equipment
C	Materials
D	Software
E	Technology



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# ECCN Numbering System

## Showing Reasons for Control (as of 10/15)

- 000-099 – National Security
- 100-199 – Missile Technology
- 200-299 – Nuclear Nonproliferation
- 300-399 – Chemical and Biological
- 500-599 – National Security or Foreign Policy
- **600-699** – Wassenaar Arrangement Munitions List (WAML) or former US Munitions List (USML)
- 900-999 – Anti-terrorism, Crime Control, Regional Stability, Short Supply, UN Sanctions, etc.



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# Most of the time related items are grouped in series

3A001

Equipment,  
assemblies and  
components

3B001

Test, inspection  
and production  
equipment

3C001

Materials

3D001

Software

3E001

Technology



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# EAR99 Items

- Items that are not specifically listed on the Commerce Control List yet subject to the EAR, use the designation EAR99 in place of an ECCN.
- This designation may be found at the end of every category of the CCL:

“EAR99 Items subject to the EAR that are not elsewhere specified in this CCL Category or in any other category in the CCL are designated by the number EAR99.”



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# How can you obtain the ECCN of your item?

- Ask the manufacturer, but verify...
- Self-classify
  - Work with company engineer or someone who knows the item
- Submit formal classification request to BIS:

<https://snapr.bis.doc.gov/>



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# Does the Export Require a License?

- Check whether the reason for control for the ECCN requires a license to the destination country
- Use the Commerce Country Chart

# Structure Commerce Country Chart

When the Destination and the Reason for Control Meet, Ask Yourself...

Commerce Control List Overview and the Country Chart

Supplement No. 1 to Part 738 page 1

## Commerce Country Chart

### Reason for Control

Countries	Chemical & Biological Weapons			Nuclear Nonproliferation		National Security		Missile Tech	Regional Stability		Firearms Convention	Crime Control			Anti-Terrorism	
	CB 1	CB 2	CB 3	NP 1	NP 2	NS 1	NS 2	MT 1	RS 1	RS 2	FC 1	CC 1	CC 2	CC 3	AT 1	AT 2
Afghanistan	X	X	X	X		X	X	X	X	X		X		X		
Albania <sup>2,3</sup>	X	X		X		X	X	X	X							
Algeria	X	X		X		X	X	X	X	X		X		X		
Andorra	X	X		X		X	X	X	X	X		X		X		
Angola	X	X		X		X	X	X	X	X		X		X		
Antigua & Barbuda	X	X		X		X	X	X	X	X	X	X		X		
Argentina	X					X	X	X	X	X	X	X		X		
Armenia	X	X	X	X		X	X	X	X	X		X	X			
Aruba	X	X		X		X	X	X	X	X		X		X		
Australia <sup>3</sup>	X					X		X	X							
Austria <sup>3,4</sup>	X					X		X	X			X		X		
Azerbaijan	X	X	X	X		X	X	X	X	X		X	X			
Bahamas, The	X	X		X		X	X	X	X	X	X	X		X		

# No License Required ("NLR")

- You may use **NLR** for:
  - ECCNs where there is no "X" on the Country Chart under reason(s) for control; **or**
  - EAR99 items, **if**
  - the transaction does not require an export license based on end-use/user or restricted destinations



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# End-User/End-Use Based Controls

- Entities listed on the SDN List, the Unverified List or the Entity List: <http://apps.export.gov/csl-search> (includes entities designated for terrorism reasons)
- End users involved in WMD activities or means of delivery;
- Certain unauthorized military end uses/end users (China, Russia, Venezuela)



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# License Requirement due to... a Country Sanction under the EAR

- Comprehensive Embargo
  - Iran – §746.7 & §742.8 (no recent changes)
  - Cuba – §746.2
  - Sudan – §742.10
- Sanctioned
  - Syria – §746.9 & Supp. No. 1 to part 736
  - N. Korea – §746.4 & §742.19
- UN Arms Embargo
- Iraq – §746.3



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# Check for Red Flags!

## Part 732, Supplement 3

- Possible indicators that an unlawful diversion might be planned by the customer
- Abnormal or suspicious circumstances
  - Product capabilities do not fit buyer's business
  - Buyer evasive about destination or use
  - Routine on-site service is declined



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# License Exceptions

## Part 740

- An authorization that allows you to export or re-export, under stated conditions, items subject to the EAR that would otherwise require a license.

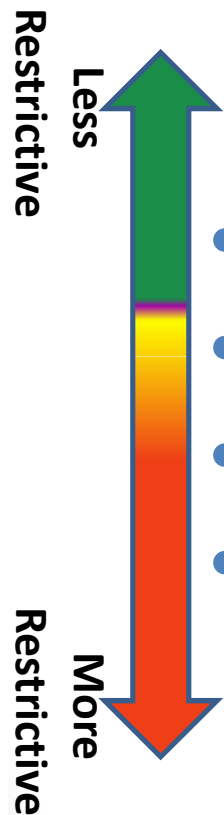


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# The way the EAR sees the world...

## Country Groups

### *Supplement 1 to Part 740*



- Group A: Regimes and Allies (including Hungary)
- Group B: Most of the World
- Group D: Countries of Concern
- Group E: Terrorist Supporting



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# License Exceptions

*Availability Based on ECCN and/or type of transaction*

- Limited Value Shipments (**LVS**)
- Strategic Trade Authorization (**STA**) – for allies and regime partners, including Hungary
- Repairs/replacements (**RPL**)
- Temporary exports (**TMP**)



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# Submitting a License Application

- U.S. **and foreign** parties can submit applications online through SNAP-R at <https://snapr.bis.doc.gov/registration>
- Respond to the confirmation email to receive a company identification number and administrator account
- Provide supporting documents specified in Section 748 of the EAR



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# The License Process:

- Initial Review and Technical Analysis (9 Days)
  - Applicant may be contacted for additional information
  - Classification of items is verified
  - Return application (RWA) if license not required
- Staffed to other Agencies for review and recommendations (30 Days)
  - Departments of State, Defense and Energy
  - Must provide regulatory basis for denials



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# Escalation Procedure

- If interagency disagrees on the disposition of a license application, there is an escalation process:
  - Operating Committee (OC)
  - Advisory Committee on Export Policy (ACEP)
  - Export Administration Review Board (EARB)



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# For More Information:

## Contact:

**Stephen Wilcox, Regional Export Control Officer, U.S.  
Consulate General Frankfurt, Germany**

**+49 69 7535 3170**

**Stephen.Wilcox@trade.gov**

**Web: *www.bis.doc.gov***

***www.export.gov/ecr***



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